

FIP/GEN/MEM/2022 – 01

21st December, 2022

Dear Members,

We are glad to inform you that we have finally concluded on the annual renewal process of the Loss of License policy 2023.

The Managing Committee had extensive meetings and deliberations with all insurers who responded to our Expressions of Interest to quote on our policy towards the LOL policy 2023. We had intense negotiations to keep premium to the lowest minimum and provide enhancement in benefits to members, but the insurers were not in agreement due to high claim ratio leading to continuous losses.

The 2021 policy has ended up **with a claims ratio of 160%** and the C.Y.2022 policy is already at **103%** and expected to end up at a much higher claims ratio taking into consideration the tail period. Thus the quotes coming in for expiring terms and conditions were much higher; in proportion to the claims outgo.

In order to maximizing benefits to members with minimal cost implications, we worked on various variations and combinations on policy structuring, keeping in mind the rising costs and with an objective to balance out the interests of the claimants and the other larger group of insured pilot members. Hence, it became imperative for us to introduce cost containment measures to ensure stability & sustenance of the Policy.

After constant persuasion and full reinsurance support from our Brokers M/s. Marsh India Insurance Brokers Pvt. Ltd., to the Lead Insurer by which we were finally able to achieve a premium rise by a **meagre 15%**, which under normal circumstances would have been anywhere between 52%-55%. We did work out multiple options by way of tweaking benefits with lesser cooling periods, higher payouts however that would have led to having adverse effect with regard to exorbitant premiums for all our esteemed member pilots.

Thus the current year proposal towards the coverage is as under: -

- Reduction of TMU compensation to 1.25% of Sum Insured.
- Increasing the cooling period to 60 days.
- Premium increase of 15% over expiring rates.
- All other terms and conditions remain the same

..2/-



## FEDERATION OF INDIAN PILOTS

: 2 :

By having these conditions in place, we hope we will be able to largely curtail year on year losses and will be able to restore the policy with better terms if we are able to pull through with minimal losses for the year; depending on its performance.

Details of process to avail/renew the LOL Policy C.Y.2023 is given below:

### **RENEWAL/ENROLLING PROCEDURE - LOL C.Y. 2023**

1. **Member who have to renew Annual Membership/New Members (who wish to enroll for LOL)**

#### **STEP 1:**

Click here for renewal/avail Membership

<https://fipindia.com/sub/payment.asp>

#### **Membership Fees:**

For ANNUAL MEMBERSHIP - 1,700/-

For LIFE MEMBERSHIP - Rs 17,000/-

2. **Members who are Lifetime Members**

To follow **STEP 2 & 3**

#### **STEP 2:**

**Premium table is not available on our website but individual member can view their premium against Sum Insured as per their age in the drop-down table available on providing details by clicking the link below:**

<https://fipindia.com/lol/lol2023.asp>

#### **STEP: 3**

#### **PREMIUM PAYMENT**

##### **OPTION A: Online**

Members can pay through **ONLINE** option using Debit/Credit Card till **31<sup>st</sup> December 2022**.

3/-

Gate No. 2, Air India Complex, Old Airport, Kalina, Santacruz (East), Mumbai - 400029.

Tel.: +91 22 2615 7282 / 2615 7835 / 2165 7325

E-Mail: office@fipindia.com • Website: fipindia.com • Regn. No.: F-18362 Mah 927



FEDERATION OF INDIAN PILOTS

:3:

**OPTION B: Payment by Cheque:**

The following documents to be submitted:

a) Proposal form available on the FIP Website

[https://fipindia.com/documents/insurance/proposal\\_form\\_for\\_lol.pdf](https://fipindia.com/documents/insurance/proposal_form_for_lol.pdf)

to be duly filled and signed with a copy of last two CA 35 / DGCA Assessment.

b) A Cheque for total premium as per your age. **For details contact the FIP office** on Nos:( 022 – 26157282 / 7835) /8169164840 (Mr. Thomas) / 9930408642 (Mrs. Stella) / 9221022532 (Mr. Raghu) / 9271557577 (Mr. Suyog)

Please draw a Cheque in the favour of “**ICICI LOMBARD GENERAL INSURANCE COMPANY LTD**” (The Cheque should be currently dated but not later than **31.12.2022**).

The Managing Committee wishes you and your family a Healthy & Prosperous New Year. Happy landings!!

With warm regards,

Federation of Indian Pilots

Capt. Surinder Mehta  
President